

# MOTORBOAT SERVICE IN PORT AND ROADS OF TRIESTE (CRISMANI ECOLOGIA S.R.L.)

Letter Crismani Ecologia S.r.l.

Tariffs in force as from 1 February 2013

Art. 1) Voyage / performance

Voyage / performance means the transfer of the boat engaged in the transportation of persons and / or goods, manned and equipped by the company grantee of the service, effected on account of the committing company, from embarking point (previously agreed) up to the vessel and the return trip from the vessel to pier.

Art. 2) Basic rate

The basic rates to be applied for each performance are the following:

Transportation of persons (within the capacity limits and abilitation)	Euro	300,00
Trasportation of goods upto 2.500 kg	Euro	370,00
Trasportation of goods over 2.500 kg (for each 100 kg or, proportionally for weights less than 100 kg)	Euro	13,50

Remarks

Tariff will be calculated on gross weight of the goods carried.

Tariff is applied from time of booking service

Combined transportation of persons and goods is not allowed from safety rules.

Should portorage service be requested, from shore crane hook to vessel's crane hook, a tariff equal to Euro 70,00 for every two persons employed will be applied when the weight of the goods doesn't exceed 2.500 kg.

For weights over 2.500 kg a tariff equal to Euro 2,50 per each 100 will be applied for each person employed.

In case of cargoes exceeding 5.000 kg at least three persons must be engaged.

In case of cargoes exceeding 10.000 kg at least four persons must be engaged.

Art. 3) Surcharges for the transportation of goods classified as hazardous by the maritime transport rules.

For the transportation of hazardous goods / materials, a base surcharge of Euro 125,00 will be applied, for quantities exceeding 100 kg, will be applied a surcharge of Euro 15,00 per each 100 kg. or fraction.

Art. 4) Voyages with intermediate call ashore.

In case of voyage other than provided in art. 1, i.e. should the client request intermediate call, when the transportation of goods is involved the relevant tariff will be subject to a surcharge of Euro 170,00 lumpsum.

Art. 5) Waiting time.

In definition of voyage a 30 minutes waiting time is included in the voyage, either alongside the vessels and / or at pier limited to the service rendered to shipping agencies for vessel's arrival formalities.

For all other services waiting times due to reasons not imputable to the boat, will be remunerated with a tariff of Euro 100,00 per each hour or fraction. Fractions of hour will be proportionally paid.

REMARK: If cargoes to be loaded arrive at boat station with different contractors at different times, the hours of waiting time between one contractor and the others have to be considered as waiting

Art. 6) Special services.

For special services, different from the ones of Art 2, (for example hiring of the boat, or operative assistance, etc.), an hourly rate of Euro 200,00, or fraction, for the first hour and for each boat will be applied.

For engagements longer than one hour, the relevant rate will be agreed upon between the company and the client.

The service must be requested with at least two hours notice.

Anyhow the grantee has the right to accept or not such a service with regard to the operative schedule.

In case of arrival formalities, the grantee will grant the availability of the boat in any case.

Art. 7) Surcharges.

Each surcharge will be calculated exclusively on the basic rate.

The surcharges foreseen are:

Days	Daily hours 08.00 –17.00	Night hours 17.00 – 22.00	Over time 22.00 – 08.00
Monday to Friday	////	50%	80%
Saturdays	50%	80%	100%
Sundays / Holidays	80%	100%	150%

Nota : Only the amounts stated in articles 2-5-6. are considered basic rates. All other remunerations cannot be increased by the percentages provided by this article.

If a service is effected throughout two different tariff shifts, from sailing time of boat to the arrival time at pier the surcharges must be proportionally calculated for each shift involved.

Art. 8) Engagement of the service.

Services which are to be effected during daily working hours have to be requested preferably with at two hours notice, while services to be carried out during night hours, overtime and holidays have to be requested to the Concessionaire within 17.00 of the same day or within 17.00 of the working day preceding the holiday.

Art. 9) Failed performance of the service.

No charge will be applied if a service already ordered cannot be performed owing to a cause beyond control (bad weather, etc.).

If the service ordered for night hours, overtime or on holidays, is cancelled due to committing company reasons, the basic tariff rate will be applied with a 65% reduction unless cancellation is done with a notice of at least 6 hours on Saturdays Sundays and Holidays and with a notice of at least 1 hour on working days fm 08.00 to 17.00.

Art. 10) Insurance.

Insurance costs are included in the tariff for the transportation of persons and / or cargoes.

Art. 11) Service

Service will be anyway subjected to weather conditions, safety and/or major force.